

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: July 2005

Month\Year: 72.9 \ 41.9

Carrier	Market Share	Market Share CY	Transit	Ocean								
			Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	51%	42%	15									
OOCL	14%	12%	13	\$3,775	\$410	\$40						\$4,225
P&O Nedlloyd	14%	29%	12	\$4,425	\$410	\$40						\$4,875
NYK Line	7%	6%	13									
APL	7%	6%	15	\$5,100	\$410	\$40						\$5,550
MOL	6%	5%	14	\$3,750	\$410	\$40						\$4,200

Weighted Average Container Rate \$4,666

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: July 2005

Month\Year: 291.8 \ 359.7

Wionun Tear. 291.0	(333.1	Market Share CY	Transit Time in Days									
Carrier	Market Share			Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Yang Ming	25%	24%	13									
OOCL	24%	20%	13	\$3,775	\$410	\$40						\$4,225
NYK Line	23%	20%	12									
Evergreen	19%	18%	14									
P&O Nedlloyd	9%	13%	12	\$4,425	\$410	\$40						\$4,875

Weighted Average Container Rate \$4,403

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: July 2005

Month\Year: 3.3 \ 3.3

Wienary Foar. 0.0 vo.0		Market	Transit		Surcharges:							
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	3%	3%	19	\$4,075	\$410	\$40						\$4,525

Weighted Average Container Rate

\$4,525

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: July 2005

Month\Year: 69.6 \ 150.6

Wichtai Car. Co.o (100.0		Transit Time in Days		Surcharges:							
Carrier	Market Share			Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	53%	49%	16	\$4,075	\$410	\$40						\$4,525
MOL	21%	24%	20	\$4,050	\$410	\$40						\$4,500
Yang Ming	12%	12%	21									
P&O Nedlloyd	12%	11%	17	\$4,425	\$410	\$40						\$4,875
Hyundai	3%	1%	23									

Weighted Average Container Rate \$4,566

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: July 2005

Month\Year: 0.2 \ 10.6

			Transit Time in Days									
Carrier	Market Share			Ocean Rate	BAF	CHASSIS CA	F THC	CFS Rec	ARB	Cotton R.	Size	Container Rate
MOL	76%	5%	10	\$3,750	\$410	\$40						\$4,200
NYK Line	24%	0%	11									
Hyundai	0%	20%	11	·			·	_		·	·	
Yang Ming	0%	20%	10									
Hanjin	0%	19%	10									
Maersk-SeaLand	0%	19%	10	\$3,875	\$410	\$40 51%	,)					\$6,301
K Line	0%	19%	9									

Weighted Average Container Rate \$4,200